



# Smallholder Agribusiness Partnerships Programme (SAPP)

Ministry of Agriculture

## Selection of Individual Consultants

Smallholder Agribusiness Partnership Program (SAPP) is implemented under the Ministry of Agriculture and it has been jointly funded by the Government of Sri Lanka and the International Fund for Agricultural Development (IFAD). The SAPP is designed to contribute Sri Lanka's smallholders' poverty reduction and competitiveness. The program development objective is to sustainably increase the income and quality of diet of 57,500 smallholder households involved in commercially-oriented production and marketing systems. The SAPP program is instrumental to achieve GOSL priorities under the national policy framework on rural development through Public, Private, Producer Partnerships (4Ps).

The ideal candidates for the following **positions** should be highly ambitious, result-oriented with proven leadership & negotiation skills, exceptional team management abilities and excellent interpersonal skills.

### 1. Consultant – Business Development – 01 position (Full Time)

#### *Qualifications and Experience*

Master Degree from a recognized university in Agriculture, Agri- Economics, Business Management, Development Studies, Marketing Management with minimum 10 years of professional experience in the area of agri-business and project development.

- (i) Experience in implementing agricultural and rural development projects
- (ii) Experience in developing business proposals, designing and delivering trainings on business development and capacity development of producer organizations and farmer organizations
- (iii) Experience in similar assignments in donor funded projects will have an advantage

### 2. Consultant – Youth Entrepreneurship Development – 01 Position (Full Time)

#### *Qualifications and experience*

- (i) Master or higher degree in Youth Entrepreneurship Development, Enterprise Development, Agriculture Business Development or related fields.
- (ii) 1 or 2 years of experience in Business Plan development, youth skills development, enterprise development, project management, etc
- (iii) Understanding of the entrepreneurship eco-system, key players, challenges & opportunities
- (iv) Knowledge in designing, delivering and facilitating tools and trainings on enterprise development and marketing strategies
- (v) Experience in agricultural and rural development projects is an added advantage

### 3. Junior Consultant (Procurement) – 01 Position (Full Time)

#### *Qualifications & Experience Required:*

A Bachelor's degree preferably in the field of Supply Chain Management, Commerce, Business Administration, Public Administration, Economics, or BSc degree relevant to the fields mentioned which is recognized by the University Grants Commission

**OR**

A qualification recognized by the University Grants Commission as an equivalent qualification to the degree in the relevant field

**OR**

A Corporate membership/ a similar professional qualification obtained from a recognized professional institute in the relevant field

**AND**

At least 05 years of working experience in relevant area of specialization.

Post graduate qualifications in the relevant field with extensive experience will be an added advantage.

#### **Other requirements for all posts above**

- Highly motivated, committed and prepared to travel extensively
- Working knowledge of spoken and written English and ability to work independently in Microsoft Office packages
- Ability to work in other local languages would also be considered as an added qualification.
- High degree of independence, flexibility and ability to meet strict deadlines.

**Payment:** Negotiable

**Location:** Colombo

Those who are interested can download the TOR through our website [www.sapp.lk](http://www.sapp.lk) (please refer "DOWNLOAD" heading and "PROCUREMENT" sub heading to download the relevant TOR).

Please forward your proposal (complete resume with relevant details as per the TOR) **at or before 2.30 p.m on 29/08/2022** by post/by hand to reach the following address or you can email your CV to [procurement@sapp.lk](mailto:procurement@sapp.lk) with the **post you apply** in the **Subject Heading** of the email.

Please indicate the **post you apply** on the **top left-hand corner of the envelope** or in the **subject heading of the email**.

**Chairman,  
Consultants Procurement Committee – Projects (CPCP)  
Smallholder Agribusiness Partnerships Programme,  
No. 212/A, Nawala Road, Rajagiriya**

**Only shortlisted applicants will be contacted**