

A household name in over 100 countries



Dilmah
For lovers of tea



Flagship of fine Ceylon tea

The MJF Group is a vertically integrated business in the tea industry with growing, manufacturing, branding & marketing of tea as its focus. The Group's investments cover every aspect of the industry, making it a major international player. The Group markets its teas under the Dilmah Brand. We now wish to recruit a high calibre individual to join Sri Lanka's leading international brand for the following position.

Field Sales Manager – Sri Lanka

As the brand expands its retail presence in Sri Lanka, we are looking for an experienced Field Sales Manager who will be responsible for the company's expansion in the general trade category. The Field Sales Manager will report to the General Manager – Sri Lanka / Maldives, and assist in formulating and executing field sales plans with field supervision.

The ideal candidate should possess the following:

- A minimum of 7 years in field sales experience at a supervisory and / or management level, preferably handling a Food & Beverage product portfolio. Those with FMCG experience will also be considered
- Experience in handling the general trade in Sri Lanka is mandatory
- Excellent communication and presentation skills
- Strong management competencies
- A good education background preferably with a Sales & Marketing qualification

The job entails regular travel, and the selected candidate will be entitled to a company vehicle.

Regional Retail Coordinators – Sri Lanka

We are looking for suitable persons to join our Sri Lanka team as Regional Coordinators to assist and manage our expanding Retail & General Trade opportunities.

The ideal candidate should possess the following:

- A minimum of 5 years selling experience, ideally handling a food and / or beverage brand / product
- Above average PR skills to manage customers
- Excellent selling competencies
- Exposure / experience to sales management and supervisory roles
- Good analytical skills

An attractive remuneration package awaits the selected candidates.

Please forward your detailed CV to hrm@dilmahtea.com on or before **11th February 2022**, indicating the position applied for in the subject line.

Head of Human resources, MJF Holdings Ltd. 111, Negombo Road, Peliyagoda, Sri Lanka

While we value every application for practical reasons we can only communicate with short-listed applicants



Business ethics and social responsibility



Vertically integrated, from the tea bush to your cup



State of the art manufacturing facilities