

SriLankan Airlines, the award-winning National Carrier of Sri Lanka, and a member of the reputed oneworld airline alliance, is well known for its customer service, onboard comfort, safety, reliability and punctuality. The Airline currently operates a route network of 113 destinations in 51 countries (including codeshare operations) across the Middle East, the Far East, Europe and Australia, with a consolidated presence in the Indian Subcontinent.

SriLankan Airlines operates an all-Airbus fleet including the state-of-the-art A330-300's and A320/321NEO aircraft where the features of contemporary air travel blend in seamlessly with Sri Lanka's inherent attributes such as culture, heritage, nature, warmth and hospitality.

SriLankan Airlines embarks on a journey to strengthen its global presence through strategies and necessary vicissitudes to ensure a sustainable future and a progressive contribution to the country's growth.

Chief Commercial Officer (CCO)

The Airline is in search of a Chief Commercial Officer (CCO), a key position in the Senior Management Team, to lead its Commercial & Cargo functions whilst reporting to the Chief Executive Officer.

CCO will be responsible for the Commercial functions inclusive of Passenger Sales, SriLankan Holidays, Customer Support, Network Planning & Pricing, E-Commerce, International Relations, Industry Affairs, Advertising & Marketing and Cargo Operations & Cargo Sales.

The selected candidate will be responsible for achieving the Airline's annual budgeted revenue targets, developing long term strategic objectives and plans for areas that come under his purview, develop and rollout robust and effective marketing and network strategy to stay ahead of the competition, as well as to lead technological rollouts and to provide inspirational leadership to motivate his teams.

The ideal candidate should possess:

- A Bachelor's degree from a recognized university and a MBA or equivalent professional qualification.
- A minimum of 10 – 15 years of experience in a similar role at senior level in an international airline; preferably in Network Planning, Pricing and Commercial Strategy.
- A proven track record in achieving results and driving the change management programs in an international airline.

Remuneration and other benefits are negotiable.

Applications enclosing a CV and contact information together with names, contact details of two non-related referees and post applied for on the email subject/ written on the top left hand corner of the envelope, should be sent on or before **21st April 2021**, addressed to:

Chairman

SriLankan Airlines Ltd.,

Airline Center

Bandaranaike International Airport

Katunayake, Sri Lanka.

E-mail: resourcing@srilankan.com

You may refer to the online advertisement on our website www.srilankan.com